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**Differential impacts of education on food consumption  
behaviour: a study of household-level calorie consumption data**

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Australian Conference of Economists  
12-14 July 2021

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- Introduction
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- Theoretical Model and data
- Empirical results
- Conclusion



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# Does education lead to economical calorie choices?

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# Introduction

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- ❖ Education has long been acknowledged as essential for both personal success and economic growth.



Market returns



Non-market returns



# Education and Market outcomes

Outcome	Existing research
Labour market returns	<p>Extensive research on market earnings (Schultz 1961; Mincer 1962; Hansen 1963; Becker 1964; Conlisk 1971)</p> <p>Increased employability and secure a high-quality job (Becker, 1975; Di Stasio &amp; van de Werfhorst, 2016; Weiss, 1995)</p> <p>Some research on differences in fringe benefits and working conditions by education level (Duncan 1976; Lucas 1977; Freeman 1981; Smeeding 1983)</p>
Economic growth, Productivity, GDP	<p>Positive relationship between GDP growth and average level of schooling (Barro and Lee 1993; Barro 2000; Sianesi and Van Reenan 2003)</p> <p>Poverty reduction (Bynner et al. 2003; Danziger and Ratner 2010; Dickson and Harmon 2011; Harkonen and Bihagen 2011; Nordlund, Stehlik, and Strandh 2012)</p>

# Education and Non-market outcomes

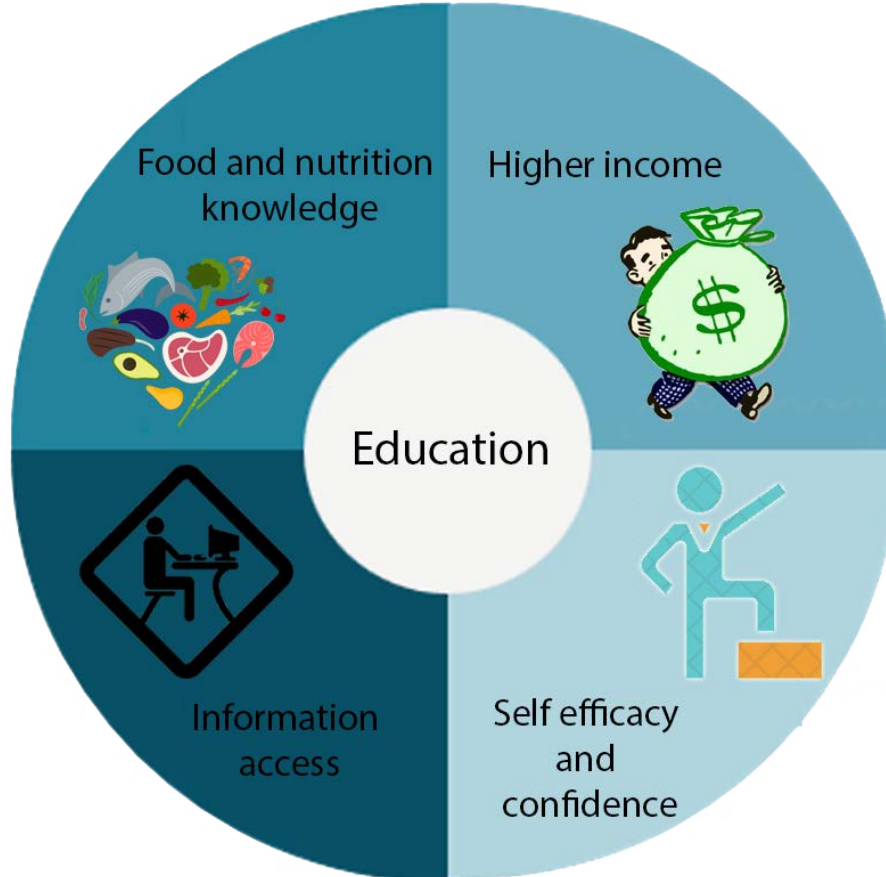
Outcome	Existing research
Individual health behaviour	Positive impact on health status (Leigh 1981; Berger and Leigh 1989; Leigh 1983; Kemna 1987; Grossman and Joyce 1989; Kenkel 1991); increases life expectancy (Feldman et al. 1989); lowers prevalence of severe mental illness (Robins 1984)
Child quality: education and cognitive development	Positively related to mother's and father's education (Dawson 1991; Haveman, Wolfe, and Spaulding 1991; Wachtel 1975; Murnane 1981; Sandefur, McLanahan, and Wojtkiewicz 1989; Ribar 1993)
Child quality: health	Child health is positively related to parents' education (Wolfe and Behrman 1982; Behrman and Wolfe 1987; Grossman and Joyce 1989; Strauss 1990; Thomas, Strauss, and Henriques 1991; King and Hill 1993)
Social cohesion	Positively associated with voting (Campbell et al. 1976; Gintis 1971); with reduced alienation and social inequalities (Comer 1988)
Crime reduction	Some evidence that schooling is associated with reduced criminal activity (Yamada, Yamada, and Kang 1991; Ehrlich 1975)

# Education and Non-market outcomes cont..

## Consumer choice efficiency:

- Michael (1982) found that a person with an additional year of schooling was significantly more efficient as a consumer (\$220 in household income for an additional year of schooling).
- Benham and Benham (1975) analyzing the market for eyeglasses, find that persons with more schooling tended to pay less for glasses than those with less schooling. (Save approximately \$4.20 per pair of eyeglasses for an additional year of schooling).
- Rizzo and Zeckhauser (1992) find that the charge per unit of time that a physician spent with a patient was lower for better-educated individuals than for those with less education.
- Less focus on food consumption efficiency

# Why education matter in food consumption?





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# Research questions?

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- How does education influence on calorie consumption choices of people across different income groups ?
- Do educated poor households pay less per calorie as compared to non-educated poor households?



# Data: Why Sri Lanka?

- ❖ Sri Lanka is a lower middle-income country experiencing a nutrition transition
- ❖ The richness of Sri Lankan Household Income and Expenditure Survey (HIES) 2016 data
- ❖ No published study available that explore impact of education on calorie consumption choices in the Sri Lankan context



# Data description

- Household Income and Expenditure Survey (HIES) -2016
- HIES provides data on
  - Demographic characteristics
  - Income: All forms of income
  - Expenditure on food and non-food items
- Sample in the analysis - 20,082 households
- Calorie distribution - 96 food items are aggregated into 16 sub-groups
- Use food composition databases to convert food intake into calories

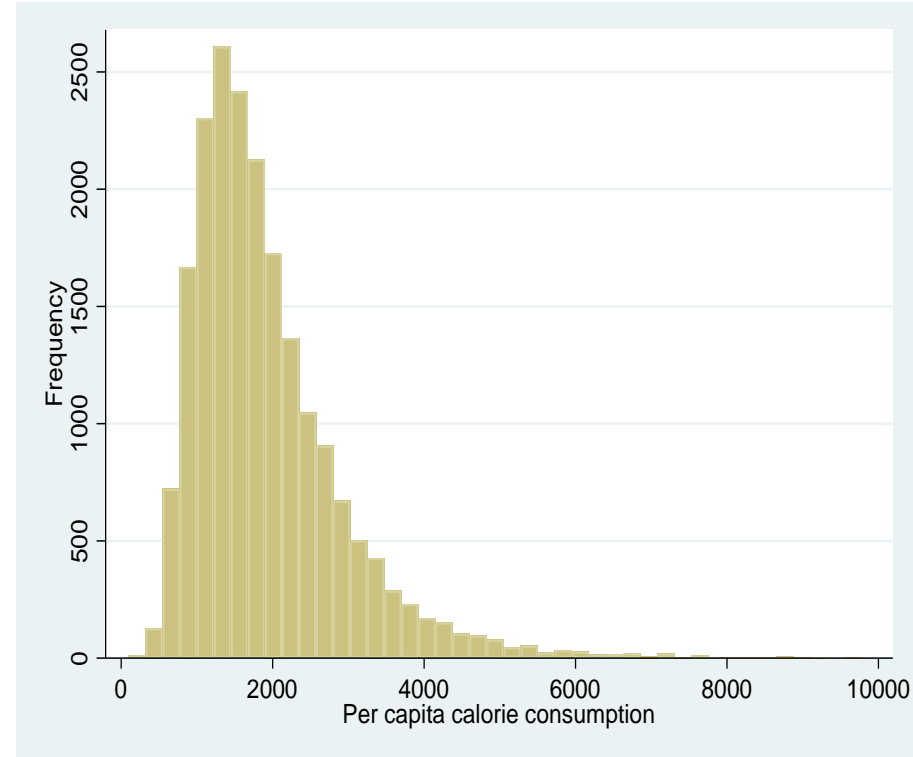


Figure 1: Calorie Distribution

# Sample Characteristics

Table 1: Sample Characteristics

Description	2016	
	Mean	SD
Per capita daily calorie consumption(kcal)	1,933.44	1,056.36
Per capita total expenditure (Rs/month)	12,438.35	15,954.95
Share of expenditure on starchy staples <sup>a</sup>	0.21	0.16
Share of expenditure on non-starchy foods <sup>b</sup>	0.41	0.14
Calorie price (Rs/1000 calories)	84.39	28.84
Years of schooling	8.36	3.68
Household size	3.97	1.43
Gender of the household head(1=male;0=female)	0.74	0.44
Number of dependents in the family	1.63	1.2
Engaged in agricultural work (1=farming; 0=non-farming)	0.16	0.37
Household location: (1=urban;0=rural)	0.16	0.36
Access to government subsidy	0.2	0.4
Observations	20,082	

Notes: a) Starchy staples include cereals, other staples and yams

b) Non-starchy foods include vegetables, leafy vegetables, fruits, meat, fish, dried fish, eggs and milk foods

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# Theoretical Framework

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- Derive the Marshallian demand for food calories by following Cobb and Douglas (1928) utility function:

$$U_i = x_i^{a_i} y_i^{b_i} \quad (1)$$

- The individual's budget for the two goods given by:

$$I_i = P_{x_i} + P_{y_i} \quad (2)$$

$P_{x_i}$  is the price of food calories and  $P_{y_i}$  is the price of non-food.

# Theoretical Framework cont.

- Assume two individuals in the calorie distribution, the individual who is in any other point of the calorie distribution (continue to refer him as individual  $i$ ) and who represents the average calorie intake (label him as with superscript bar).
- Construct the calorie price ratio which is given by:

$$\frac{P_{x_i}}{P_x} = \frac{\alpha_i}{\bar{\alpha}} * \frac{I_i}{\bar{I}} * \frac{\bar{x}}{x_i} \quad (3)$$

## Theoretical Framework cont.

- Use Mincer earning function (Mincer, 1974) to link the price paid for a calorie by an individual ( $i$ ) to their earning resulting from education.

$$\ln w_i = f(s_i, e_i) = w_{0_i} + \rho s_i + \beta_1 e_i + \beta_2 e_i^2 \quad (4)$$

Where  $w$  is earnings,  $s$  is years of schooling and  $e$  is work experience for  $i^{\text{th}}$  individual.

- Introduce years of schooling into Equation (3) replacing income.

$$\frac{P_{x_i}}{\bar{P}_x} = \frac{\alpha_i}{\bar{\alpha}} * \frac{f(s_i, e_i)}{f(\bar{s}, \bar{e})} * \frac{\bar{x}}{x_i} \quad (5)$$

# Theoretical Framework cont.

- Considering the case where  $e = 0$ , i.e. the experience component of the mincer equation is zero, Equation (5) can be simplified and written in log form as follows:

$$\ln \left( \frac{P_{x_i}}{P_x} \right) = \ln \gamma + \ln \left( \frac{f(s_i)}{f(\bar{s})} \right) + \ln \left( \frac{\bar{x}}{x_i} \right) \quad (6)$$

- Where  $\left( \frac{P_{x_i}}{P_x} \right)$  = calorie price ratio  
 $\left( \frac{f(s_i)}{f(\bar{s})} \right)$  = ratio of years of schooling  
 $\left( \frac{\bar{x}}{x_i} \right)$  = calorie demand ratio



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# Methodology

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- The OLS regression specification as follows:

$$\ln\left(\frac{P_{x_i}}{P_x}\right) = \beta_0 + \beta_1 \ln(S) + \beta_2(C_{pc}) + \beta_3(E_{pc}) + \beta_4(SFE_{share}) + \beta_5(NSFE_{share}) + \delta'K + \varepsilon$$

$\ln(S)$  = log of years of schooling

$C_{pc}$  = per capita calorie consumption

$E_{pc}$  = per capita expenditure

$SFE_{share}$  = food expenditure share on starchy staples

$NSFE_{share}$  = food expenditure share on non-starchy foods

$K$  vector of demographic indicators with  $\delta'$  corresponding coefficient vector

$\varepsilon$  = random error term

# Results

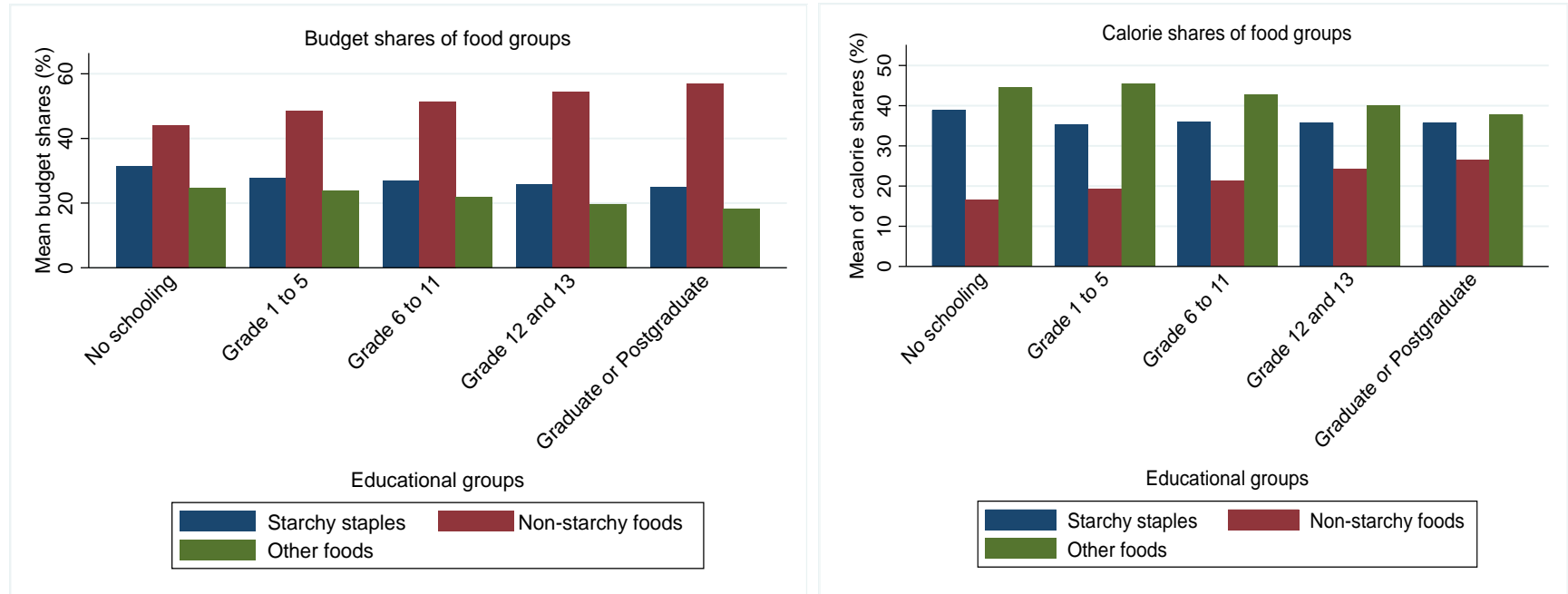


Figure 1: Budget shares and calorie shares of starchy staples, non-starchy foods and other foods, by educational groups in 2016.

*Note:* Foods included in the groups: starchy staples (cereals, other staples, yams and pulses); non-starchy foods (vegetables, leafy vegetables, fruits, meat, fish, dried fish, eggs and milk foods); other foods (coconut, oil, sugar and snacks)

# Results cont.

Table 2: OLS estimates of Log of Calorie price ratio and Log of Years of schooling with Education dummy variable -2016

Variables	OLS			
	Bottom 25% of PCE		Top 25% of PCE	
	1	2	3	4
Per capita calorie consumption	-0.0003*** (0.0000)	-0.0003*** (0.0000)	-0.0001*** (0.0000)	-0.0001*** (0.0000)
Per capita total expenditure <sup>a</sup>	0.1138*** (0.0037)	0.1155*** (0.0036)	0.0018*** (0.0002)	0.0019*** (0.0002)
Share of expenditure on starchy foods	0.2141*** (0.0285)	0.2345*** (0.0271)	0.7220*** (0.0338)	0.7291*** (0.0336)
Share of expenditure on non-starchy foods	0.6677*** (0.0280)	0.6884*** (0.0271)	0.7772*** (0.0395)	0.7887*** (0.0393)
Log of years of schooling	-0.0260*** (0.0055)		0.0640*** (0.0104)	
Household size	-0.0309*** (0.0031)	-0.0320*** (0.0030)	-0.0646*** (0.0040)	-0.0651*** (0.0040)
Gender of household head	-0.0250*** (0.0076)	-0.0255*** (0.0073)	-0.0494*** (0.0095)	-0.0466*** (0.0095)
Number of dependents in the family	0.0228*** (0.0034)	0.0229*** (0.0033)	0.0279*** (0.0045)	0.0301*** (0.0045)
Engaged in agricultural work	-0.0262*** (0.0080)	-0.0287*** (0.0079)	-0.0677*** (0.0134)	-0.0681*** (0.0133)
Household location:				
Urban	0.0931*** (0.0132)	0.0880*** (0.0129)	0.1299*** (0.0089)	0.1334*** (0.0089)
Access to government subsidy	-0.0139** (0.0068)	-0.0145** (0.0066)	-0.0658*** (0.0192)	-0.0738*** (0.0188)
Household head's education (1= Educated; 0 = Non-educated)		-0.0349*** (0.0064)		0.0361*** (0.0133)
Constant	-0.3303*** (0.0253)	-0.3737*** (0.0231)	-0.0861** (0.0369)	0.0152 (0.0314)
Observations	4,455	4,839	5,047	5,114
R-squared	0.5932	0.5896	0.3223	0.3190

Note: Standard errors in parentheses. Levels of significance are indicated by asterisk, where \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

a) Note that per capita expenditure expressed as thousands in Sri Lankan rupees.

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# Concluding Remarks

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- Education has differential impacts on household calorie consumption choices across different socio-economic groups.
- The findings of this study show that educated poor households pay less per calorie as compared to non-educated poor households. It doesn't indicate that they eat cheapest sources of calories. Instead, they manage household budget by purchasing food ingredients economically.

## Concluding Remarks cont.

- In contrast, educated rich households pay more per calorie as compared to non-educated rich households. This is due to the fact that with higher educational attainment they might have more income, this will shift their consumption towards more expensive sources of calories/ pay more for non-calorie attributes such as quality, taste and convenience.
- This study highlights the differential impacts of education on calorie choices need to be considered in the design and implementation of future food and nutritional policies in developing countries.



**Thank  
You!!!**