

Evaluating the impact of automation in long-haul trucking using USAGE-Hwy

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- <https://www.mercedes-benz.com/en/innovation/autonomous/the-long-haul-truck-of-the-future/>

Introduction:

- “Already, companies have made fully autonomous beer deliveries and struck alliances to operate ATs jointly. The rigs these companies are using are typically new medium- and heavy-duty trucks, outfitted with lidars, sensors, and other technology to allow the vehicle to operate without human intervention. Basic versions of the kit cost as little as \$30,000; high-end packages might cost \$100,000.” (Chottani et al. 2018:4)

Introduction:

“Tech startup TuSimple has been carrying mail in autonomous semi-trucks between Phoenix and Tucson for “several weeks” with little fanfare.

Since May 2019 the autonomous trucks have been making the 115 mile journey on Interstate 10 ...

TuSimple and UPS are testing what is called **“Level 4” autonomous technology, meaning that the truck’s on-board computer is in control during the entire drive.**

However, current federal laws require that people are in the truck at all times, so the trucks have a driver and an engineer in them while on Arizona roads.”

<https://www.azmirror.com/2019/08/16/autonomous-semi-trucks-arizona-ups-tusimple/>

Introduction:

- We focus on automation in the long-haul trucking industry, assuming it will be among the first to be impacted because:
 1. Current driving automation system development focuses on limited access highways because they are a less-complex environment than surface streets;
 2. Unlike the short-haul segment, the long-haul segment involves long periods of uninterrupted highway driving;
 3. Long-haul drivers have fewer non-driving responsibilities than short-haul drivers
- We will use the dynamic USAGE-Hwy CGE model to simulate the impact of the adoption of automation in long-haul trucking over the period 2020-2050

Introduction:

- Adoption of automation in long-haul trucking will be modelled as a series of shocks to:
 - Labor saving technical change
 - Cost of adopting automation
 - Fuel cost savings
 - Capital-saving technological change
 - Fatalities and safety costs
- We are interested in the impact on real output and welfare, and any notable industry-level impacts
- **What is the impact of automation on employment?**
Will there be job losses due to the replacement of truck drivers with technology?

Truck transport in USAGE-Hwy:

Table 1.1: Truck Transport industries in USAGE-Hwy v1.1 (\$m)

NAICS industry	Intermediate inputs	Compensation of employees	Gross operating surplus	Taxes	Value of industry output	Value of commodity sales
484 For-hire truck transportation	156,224	90,051	52,920	8,040	307,235	320,016
47OT.484 In-house truck transportation	175,978	86,338	50,738	0	313,054	313,054

- Not all employees are long-haul truck drivers
- What component of “Compensation of employees” will be impacted by the introduction of driverless trucks?

Number of long-haul truck drivers:

	484 For-hire truck transportation	47OT.484 In-house truck transportation	
All employees	1,476,970		
Heavy and Tractor-Trailer Truck Drivers	880,710	919,600	1,800,310
Long-haul truck drivers	453,742	74,763	

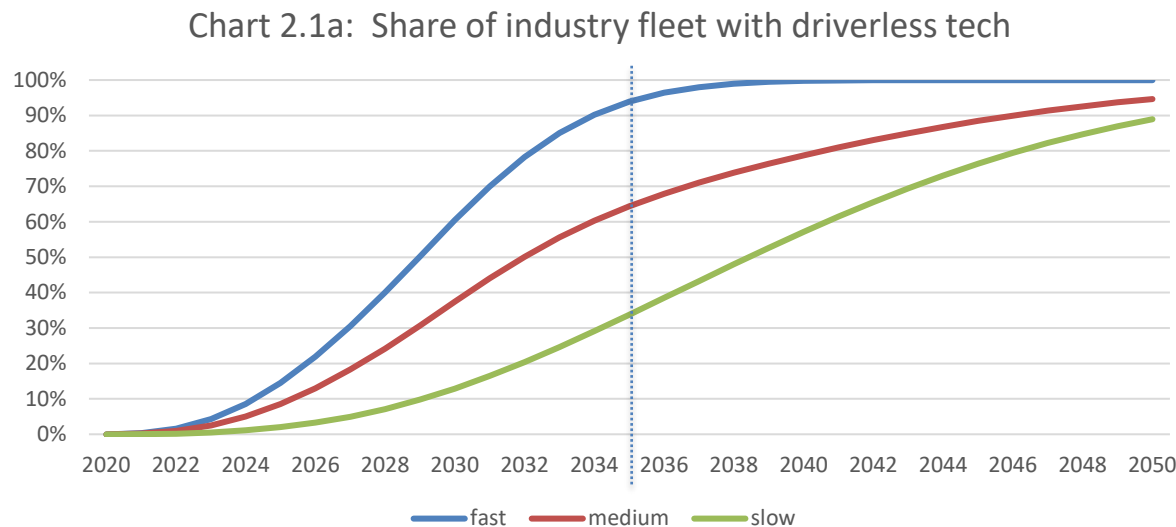
- Mean annual wage in Industry 484 is \$46,340, and of Truck drivers is \$46,230, so 59.5% [= $46230 \cdot 880710 / 46340 \cdot 1476970$] of “compensation to employees” goes to Truck drivers
- Gittleman and Monaco (2020:16-18) use data from the 2002 Vehicle Inventory and Use Survey to conclude that 51.52% and 8.13% of all “Heavy and Tractor Trailer Drivers” employed in the for-hire trucking and private trucking sectors were long-haul truck drivers

Adoption of automation technology:

- We suppose that the first firms in the trucking industry begin adopting automation in long-haul trucking starting in 2021
- The rate at which firms adopt automation will be affected by a number of factors
- To reflect the uncertainty around these factors, we consider three separate time paths that dictate the share of the trucking industry that begins to adopt automation in long-haul trucking over a period of 30 years: 2020-2050
- After 10 years from when the technology becomes available and is taken up by the first adopters, about 95%, 60% and 30% of trucking firms will have begun adopting automation in long-haul trucking under the “fast”, “medium” and “slow” scenarios, respectively

Adoption of automation technology:

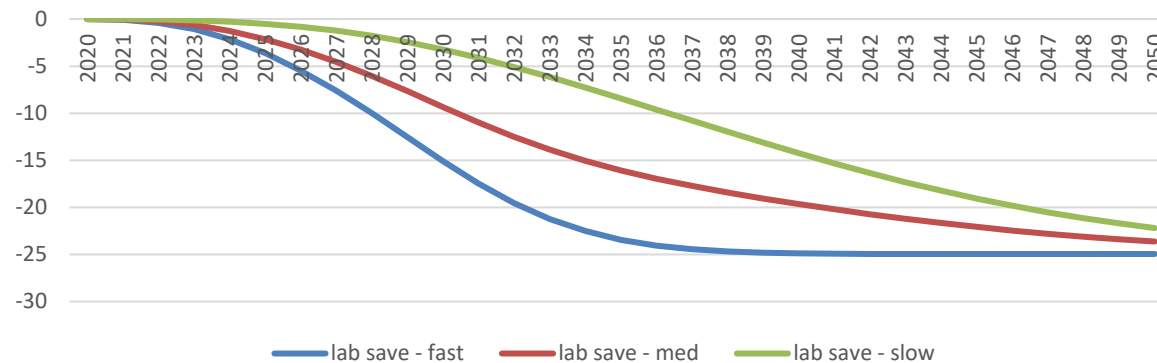
- The typical useful life of tractors in the long-haul segment is approximately nine years.
- On average, in any given year, any firm that has begun adopting automation technology will convert 1/9th of its fleet
- Share of the fleet of long-haul trucks in the trucking industry that will have been converted to accommodate automation is plotted in Chart 2.1a



Labor saving technical change:

- Fewer drivers will be needed, so automation in long-haul trucking will have a positive impact on labor productivity
- A labor productivity **improvement** is represented by a **negative** value for labor-saving technical change: Less labor is required to produce the same level of output given use of other inputs
- labor-saving technical change shock is derived by multiplying the adoption rates by the share of employment accounted for by long-haul truck drivers

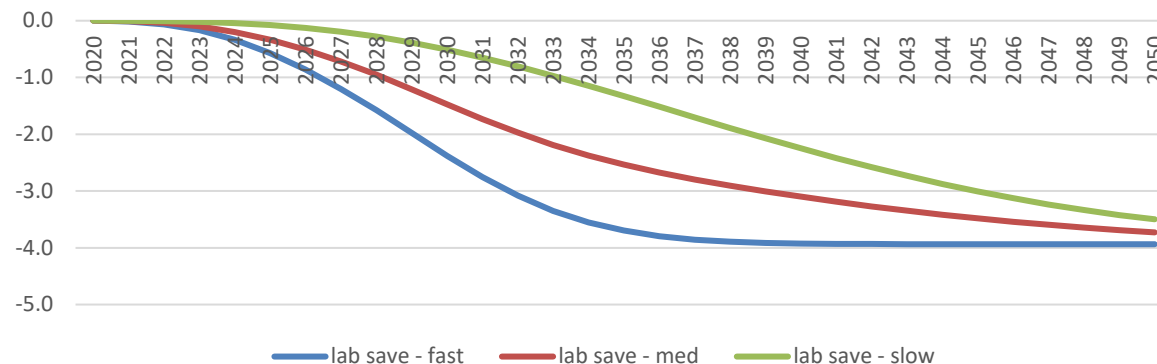
Chart 2.2a: Labor saving technical change in TruckingServ
(% relative to baseline)



Labor saving technical change:

- Where does -25% come from?
 - 59.5% of “compensation to employees” to Truck drivers
 - 51.52% of “Heavy and Tractor Trailer Drivers” were long-haul truck drivers
 - McKinsey (2015) estimates maximum automation potential in Heavy Truck and Tractor-Trailer Operators is 81.4%
 - $59.5\% \cdot 51.52\% \cdot 81.4\% = 25\%$. In In-house trucking, $59.5\% \cdot 8.13\% \cdot 81.4\% = 3.9\%$

Chart 2.2b: Labor saving technical change in InHTruck
(% relative to baseline)

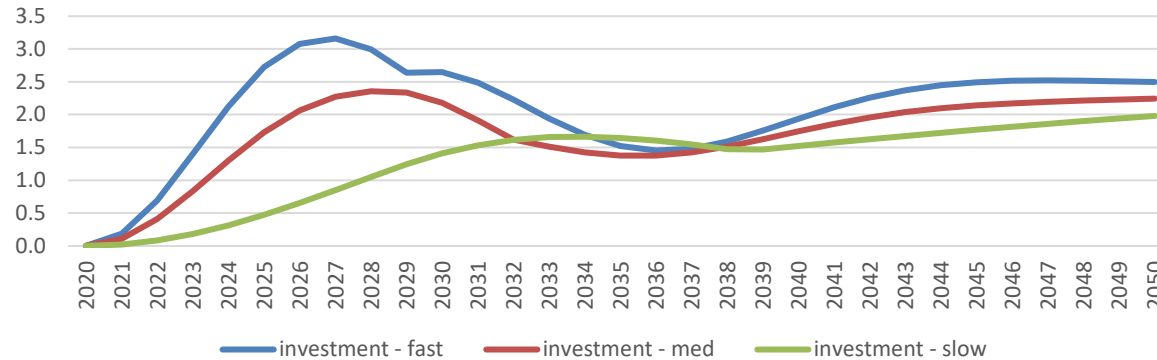


Cost of adopting automation:

- Estimate the cost of replacing the current fleet of two million tractor-trailers in the United States (McKinsey Global Institute 2017:79) with one where all trucks are fitted with the technology to allow for autonomous operation
- “... new trucks would be outfitted with lidars, sensors, and other technology to allow the vehicle to operate without human intervention ... high-end packages might cost \$100,000” (Chottani *et al.* 2018:4)
- To reflect the idea that early adopters of new technology face higher adoption costs than late adopters, assume that this per-truck cost falls over time to a minimum of \$50,000
- Over 2020-50, we assume that the size of the fleet of long-haul trucks follows the US DoT increase in Truck vehicle-miles-travelled - assuming that the existing fleet is fully utilized

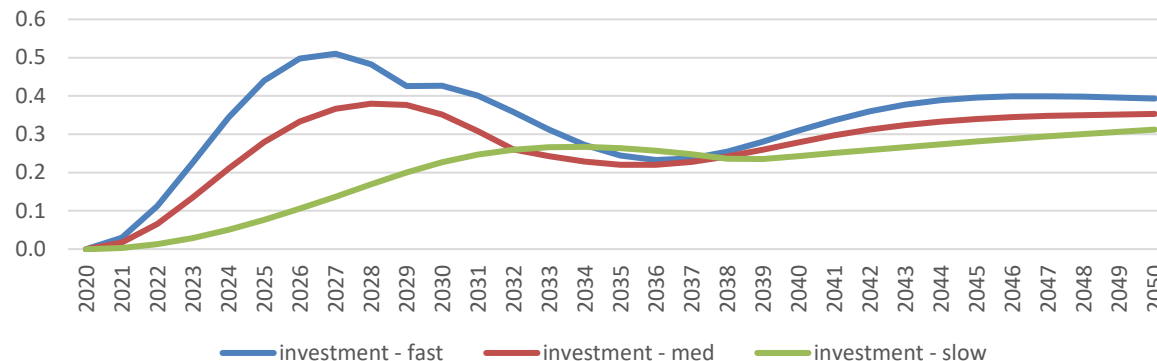
Cost of adopting automation:

Chart 2.3a: Cost of adopting automation in TruckingServ (% relative to baseline)



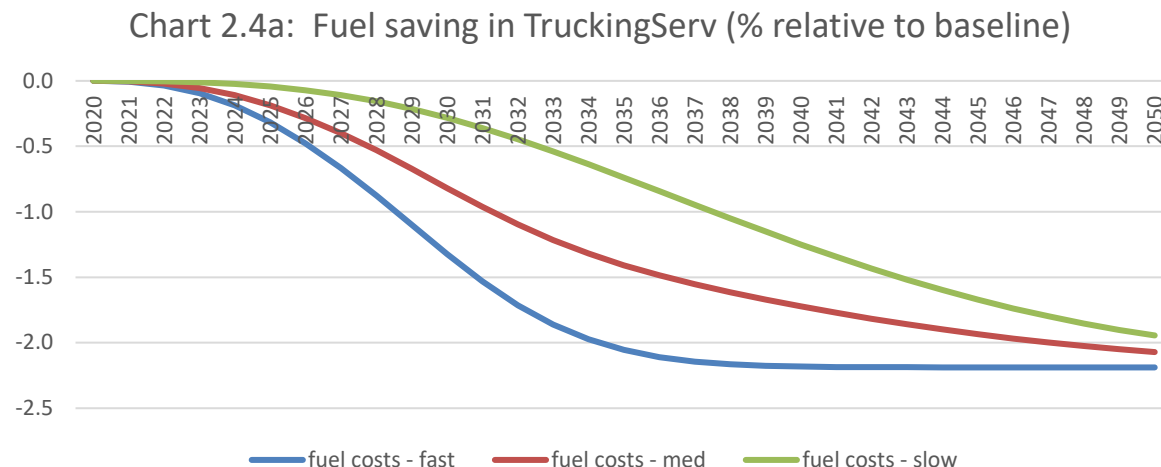
- By 2050 shock is 2.5%: $\frac{1}{9} \cdot \# \text{ of trucks } (1,056,242) \cdot [\text{TruckServ share } (0.86)] \cdot [\$50\text{k per truck}] / [\text{Investmt in TruckServ } (\$203\text{b})]$

Chart 2.3b: Cost of adopting automation in InHTruck (% relative to baseline)



Fuel cost savings:

- Driving automation could decrease fuel costs by optimizing throttle and brake controls to minimize fuel burn
- Estimated fuel savings using a speed limiting device or truck platooning (USDOT (2016) and Shladover *et al.* (2018)) suggest 5.22% fuel savings
- When converting whole fleet, the fuel-saving shock is -2.19% [= $-100 \cdot 0.0522 \cdot 0.5152 \cdot 0.814$] in TruckingServ and -0.35% [= $-100 \cdot 0.0522 \cdot 0.0813 \cdot 0.814$] in InHTruck



Capital-saving technological change:

- Driverless trucks can be operated for longer hours than trucks with drivers who need mandated rest periods and can only work for a mandated number of hours without interruption
- Following McKinsey (2018:19), we assume capital-saving technological change of 45%

Fatalities and safety costs:

- By eliminating driver-related factors, automation could reduce crashes, eliminating an estimated 155 fatalities and \$97.8m in safety costs in 2017
- Each fatality is valued at \$9.6m, following US DoT guidance on Value of Statistical Life
- Introduced safety cost savings as reduced purchases of medical services by the household sector

Fatalities and safety costs:

Chart 2.6a: Change in fatalities (# relative to baseline)

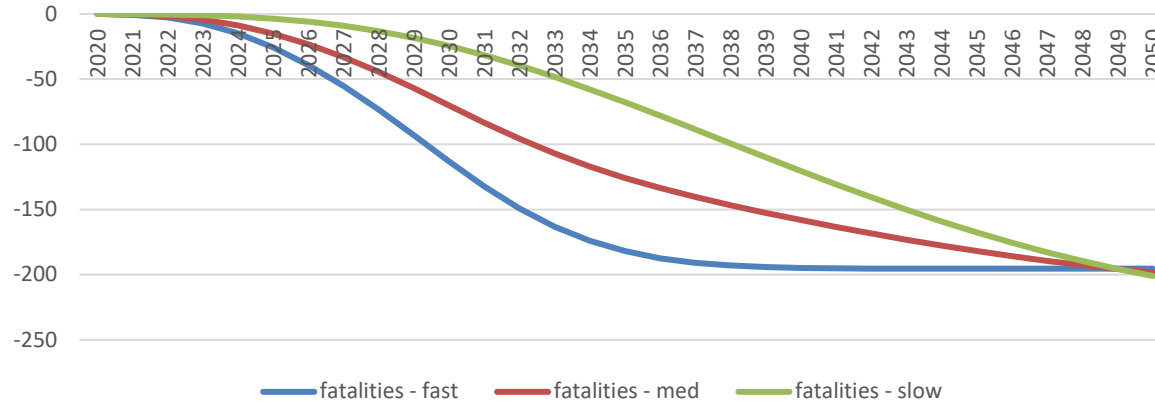
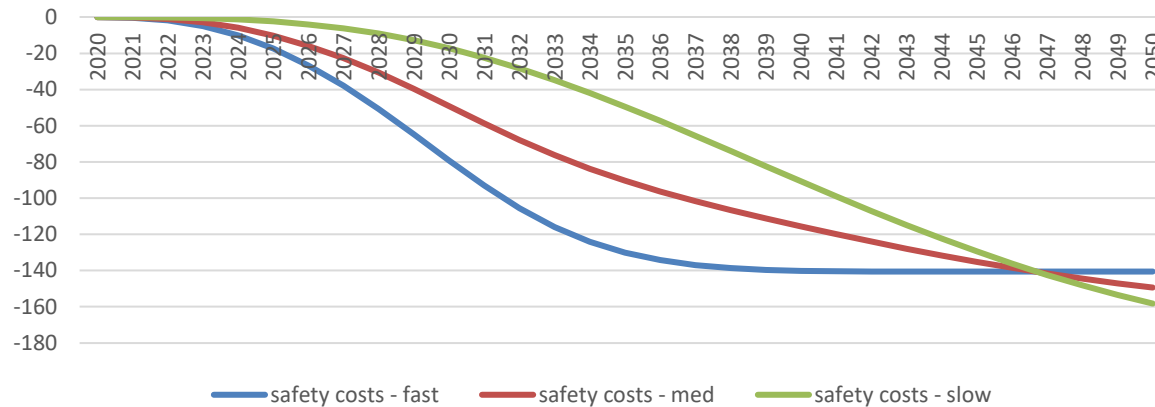
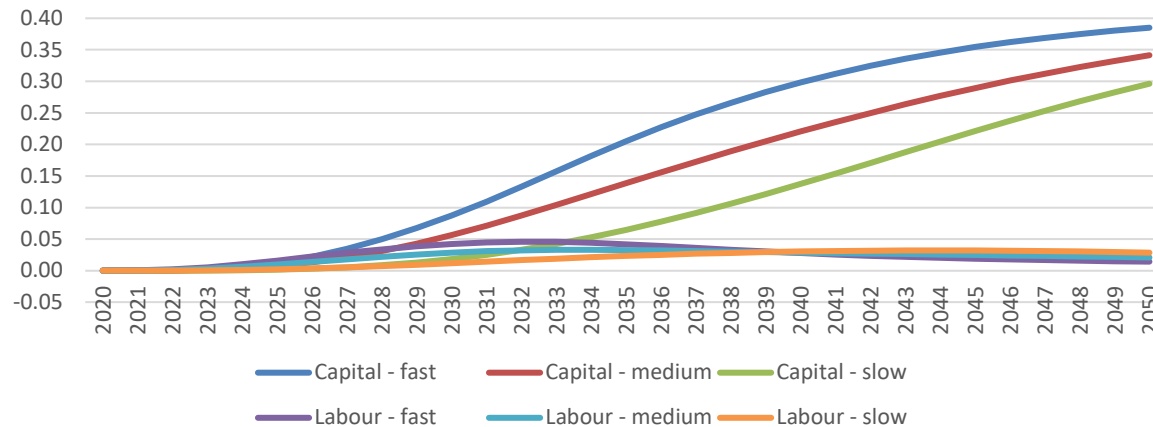


Chart 2.6b: Reduction in safety costs (\$m relative to baseline)



Results – primary factors:

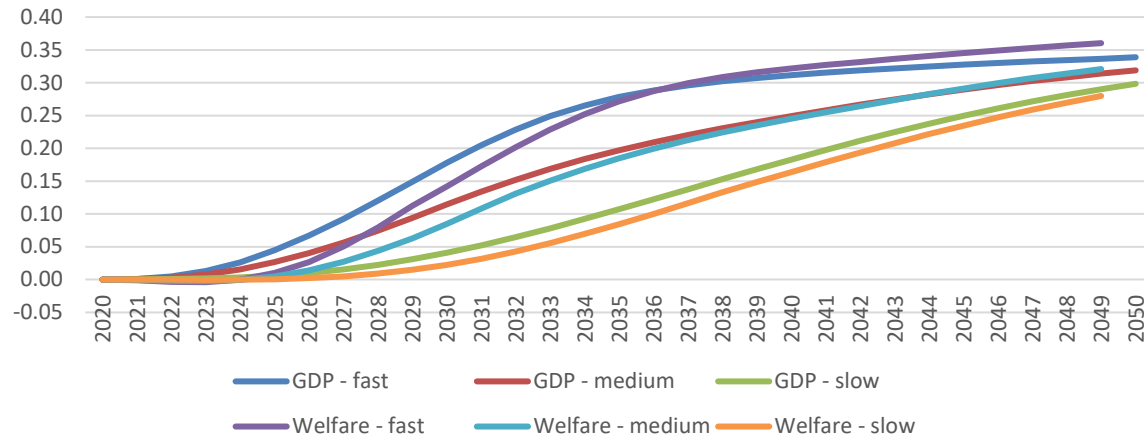
Chart 3.1: Aggregate capital and labour
(% deviations from baseline)



- Investment in automation stimulates capital, which rises almost 0.4 per cent above baseline by 2050
- More capital means increase in labour demand which reaches 0.05 per cent above baseline around 2032 under “fast” scenario
- Slower adoption rates implies slower and steadier growth in capital and labour

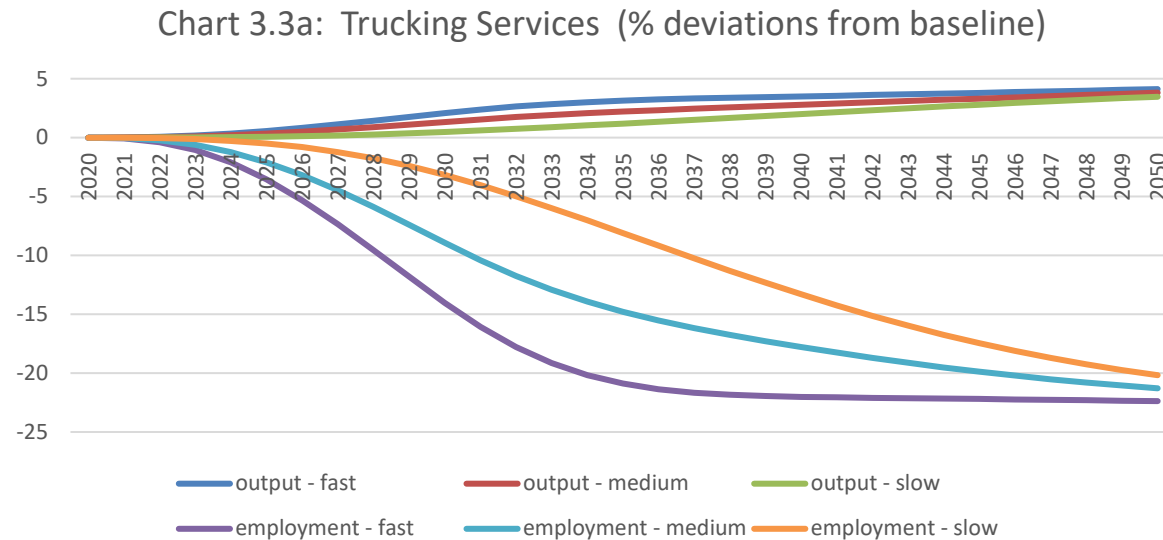
Results – real GDP and welfare:

Chart 3.2: Real GDP and Welfare
(% deviations from baseline)



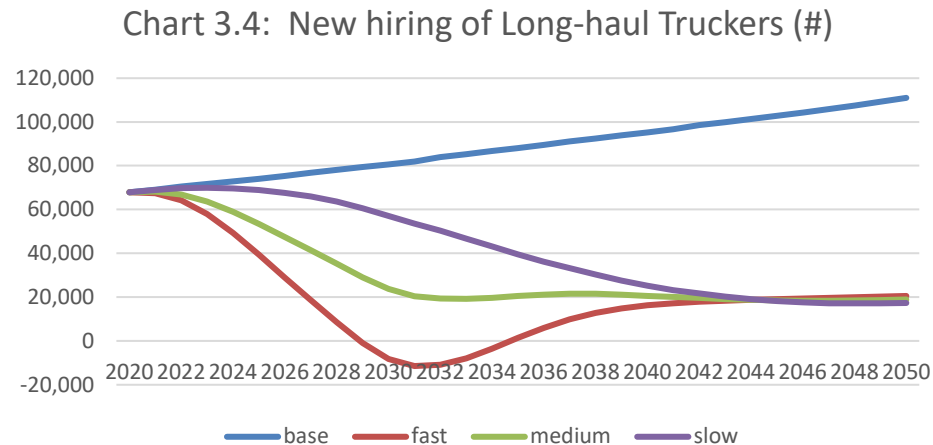
- Real GDP and welfare increase by around 0.35 per cent relative to baseline, about \$68b of 2019 GDP
- Capital contributes about 0.12 per cent of this increase in real GDP
- Most (0.2 per cent) comes from labour-, capital- and fuel-saving technical change

Results – industries:



- Output of for-hire trucking increases by about 4 per cent relative to baseline
- Automation reduces employment in Trucking Services industry by over 20 per cent
- In-house trucking increases by about 0.5 per cent
- Substitution away from other transport, mostly rail (-6 per cent) water (-2.7 per cent) and air (-0.6 per cent)

Results – number of long-haul truckers:



$$\text{New hiring}(t) = \text{employment}(t) - \text{employment}(t-1) \cdot (1 - \text{turnover rate})$$

- Turnover rate is 10.5 per cent, employment is about 560k in 2020
- Baseline hiring rises from 69k in 2020 to over 110k by 2050
- Maximum automation potential is 81.4 per cent, so by 2050, there is still demand for about 20k long-haul truck drivers
- But under “fast” adoption scenario, new hiring is negative over 5-year period 2029-2034, reaching minimum of -11k
- Annual turnover of short-haul drivers is about 135k in 2020

Conclusions:

- Automation in long-haul trucking offers the opportunity for:
 - Increases in Welfare and real GDP
 - More efficient and safer trucking services
 - Without loss of employment